

Never Stop Growing Up

TechData

Professional Solutions

Company Profile



NEVER STOP GROWING UP!

We promise to enhance our products and services for our customers and partners by utilizing our rich experience in **Audio & Visual, IT Cloud, Smart Device solutions and services**. All of our staffs will make greater efforts to grow our company, to become Korea's representative company.

TechData
Professional Solutions



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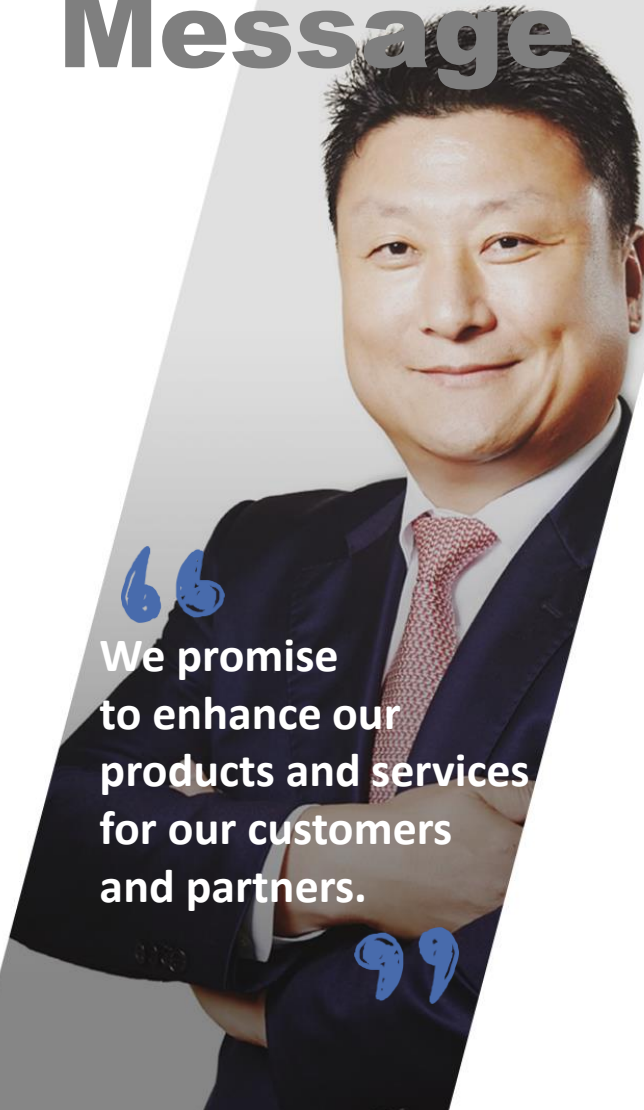
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CEO Message



“
We promise
to enhance our
products and services
for our customers
and partners.”
”

We would like to express our sincere gratitude and appreciation to our customers and partners who have much supported and encouraged our business.

Over two decades, TechDataPS has striven to build and maintain a great reputation for delivering premier quality services and takes great pride in its ability to work closely with clients and to meet individual needs.

We promise to enhance our products and services for our customers and partners by utilizing our rich experience in **Audio & Visual, IT Cloud, Smart Device solutions and services**. All of our staffs will make greater efforts to grow our company, to become Korea's representative company.

Sincerely,
CEO Hong Tae Kim

Overview



● Company Name	TechDataPS Co., Ltd.
● CEO	Kim, Hong Tae
● Year of Establishment	1998
● # of Employees	113 (2018.12)
● Revenue	50M USD (2018.12)
● Address	Hyochangwon-ro 6-4, Yongsan-gu, Seoul, Republic of Korea 04360

● Web Site & SNS	Company : www.techdata.co.kr
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AV Division : www.techdata-ps.com

Online Social Media :

Facebook : facebook.com/TechDataPS/

Instagram : instagram.com/techdata_ps/

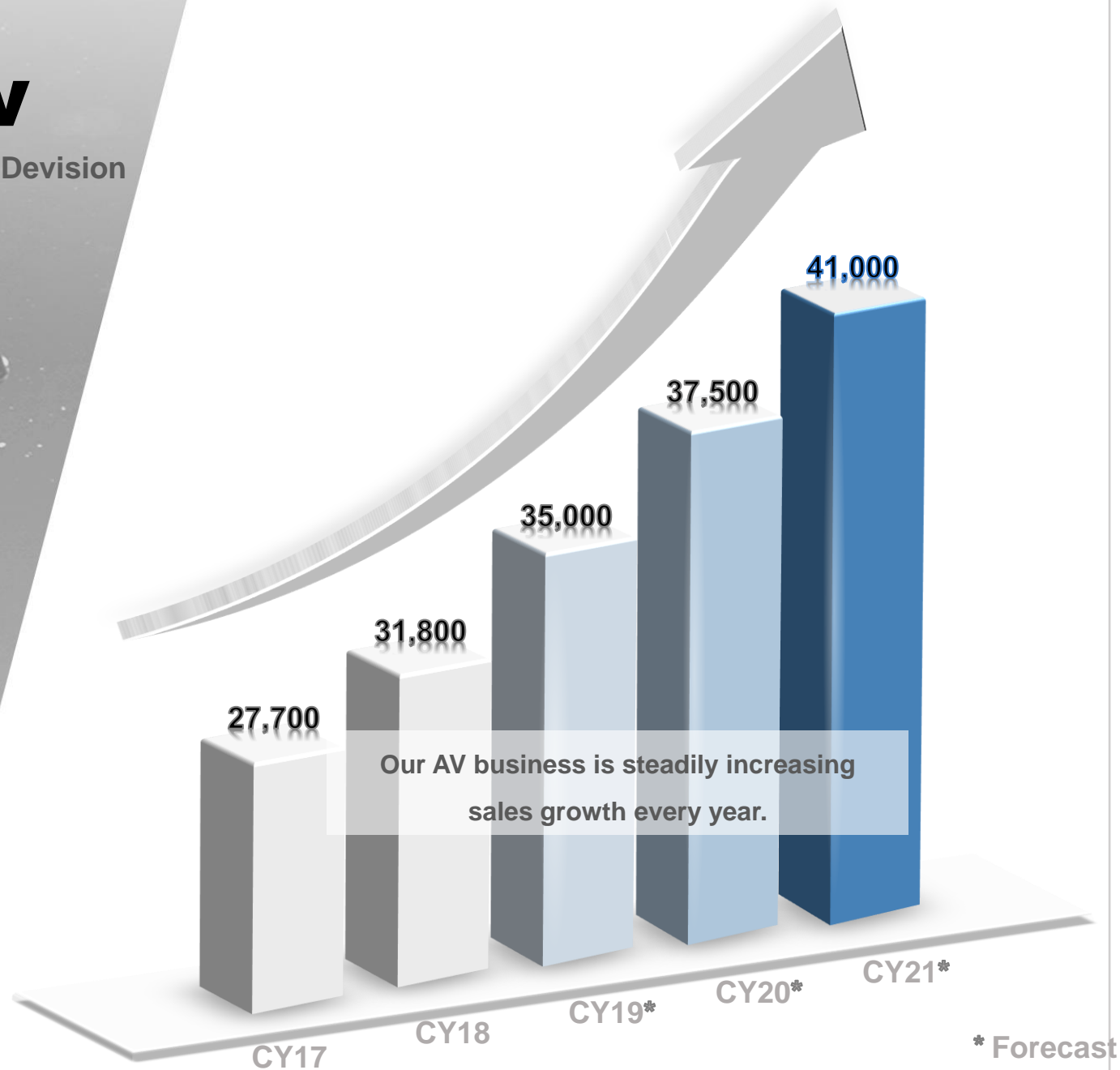
Blog : blog.naver.com/techdatapso

YouTube : youtube.com/c/TechDataPS

Overview

Revenue – Pro AV Business Deivision

(Unit : K USD, CY19 - CY21 forecast)

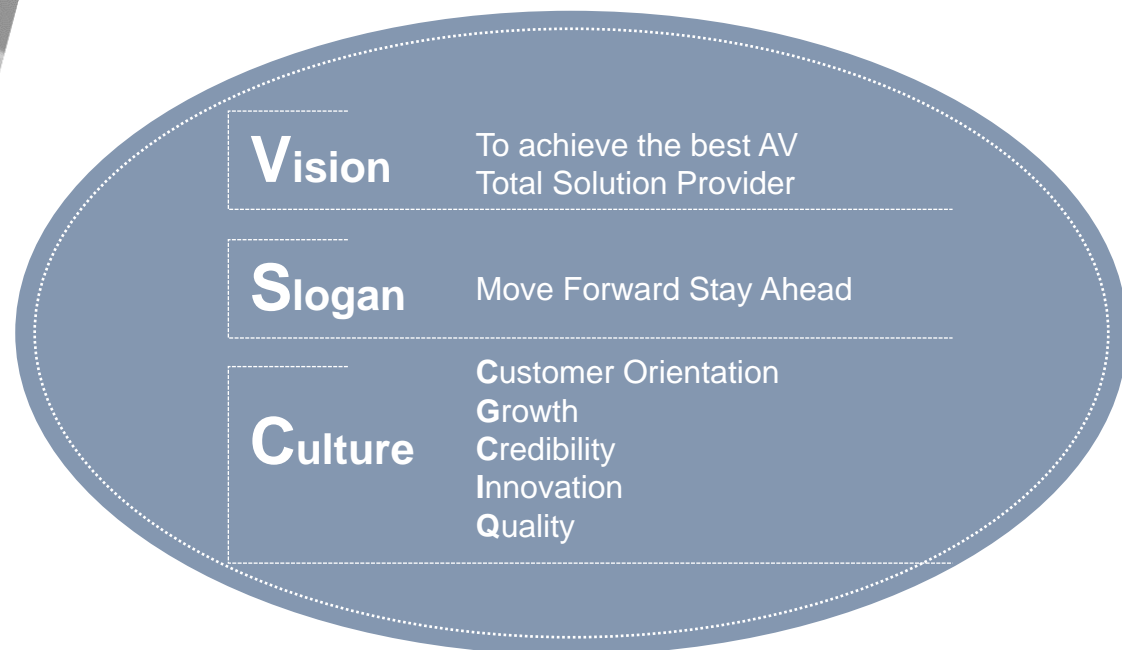


Corporation History

- 18** Selected as a Penta Security Systems Distributor
Selected as a Samsung Electronics partner – AV business
- 17** Began G2B business for Harman Professional
Selected Amazon Web Service Korea Partner
Selected as a Cisco Korea Distributor
- 16** Harman President's Club Award (Enterprise)
Microsoft Korea Country Partner of the Year Award
EMC Best TA Enablement Partner Award
- 15** Established MuseLab
Established MusicNarae
- 13** Selected **Harman International Professional Distributor**
Microsoft FY13 APAC Platinum Club Award
Microsoft FY13 APAC Volume Licensing Award
Seoul City Best Company Award
Established Tydall Korea(Hardware Solution Reseller)
- 12** Selected Harman International Lifestyle Distributor for consumer market
TechGroup, selected as a Microsoft Distributor for government market
- 11** JBL Professional Best Distributor of the Year Awards
Established TechGroup (Software Distributor for Government)
Established BlueOne (Smart Device Distributor for Consumer Market)
- 10** JBL Professional Best Distributor of the Year Awards
Best Taxpayer of the Year Prize
Selected as a Polycom Distributor and LG Elec. Mobile Accessory Distributor
Ministry of Science, ICT and Future Planning Global Software Award
- 09** Established TechData Southern Branch Office
- 06** Selected as a Best Consulting Partner
- 05** Founded TechData Vina Co., Ltd
- 03** Microsoft Best MAPS Partner Awards
- 02** Microsoft Best LAR(Large Account Reseller) Award
Developed MOM Add-on Tool – AnyMonitor TM, AnyReporterTM
- 01** Selected as a MCSC(Microsoft Certified Support Center)
- 99** Founded Webtime Education Center
Webtime selected as a Microsoft Certified Technical Education Center
- 98** Founded TechData Co., Ltd.
LAR(Large Account Reseller) Partner Agreement with MS Korea

Vision & Philosophy

Core Strategy



Builds good relationships with customers by **providing No.1 products** of World Wide Vendors



Becomes the **Trusted Partner** through solution sales



Creates TechDataPS's own value with customized **valuable services**

Business Area



**PROFESSIONAL
AV SOLUTION**



AKG
HARMAN



Soundcraft
HARMAN

STUDER
HARMAN

SAMSUNG

**ICT SOLUTION
SERVICE**



DELL EMC

**LIFE STYLE DEVICE
COLLABORATION
SOLUTION**





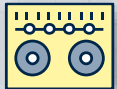
AV **System Integration**



AV Total System **Solution Consulting**



Public Procurement Business



Professional Audio System **Distribution**



Technical Service



Technical **Educational Service**

About HARMAN Professional

HARMAN Professional Solutions

ENTERPRISE

Sales, Support,
Solutions,
and Strategy

ENTERTAINMENT

Sales, Support,
Solutions,
and Strategy

GOVERNMENT

EDUCATION

CORPORATE

LARGE VENUES

HOSPITALITY

RETAIL

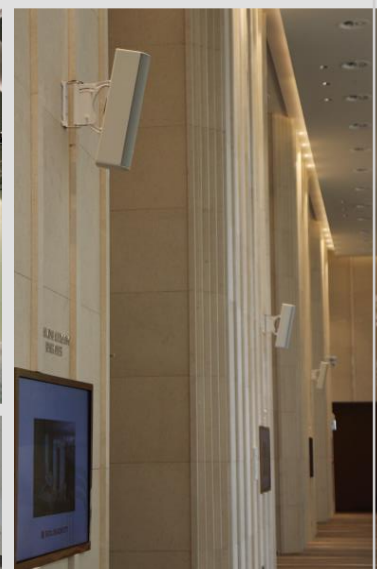
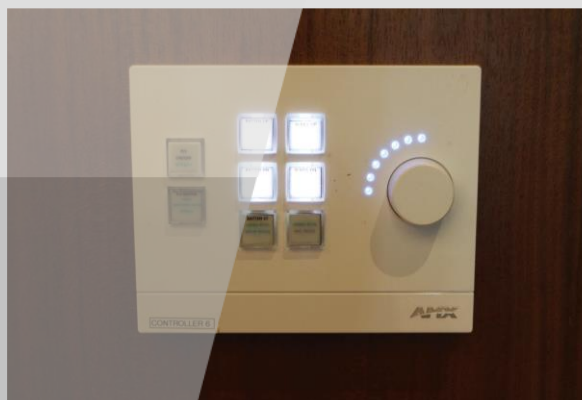
TOURING

CINEMA

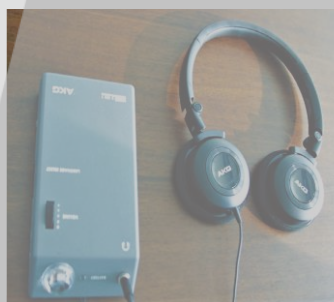
Portfolio & Performance



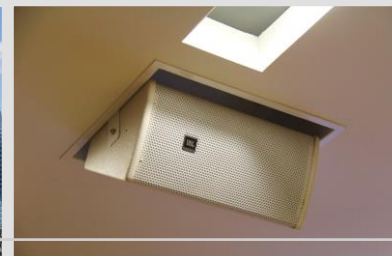
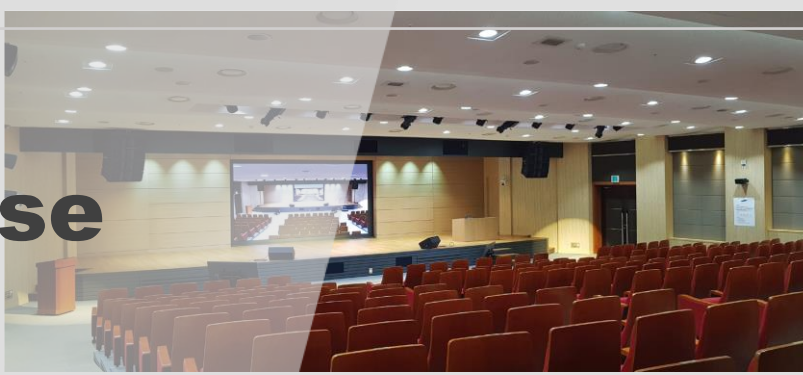
Hotel /Resort



Government /Medical Institution



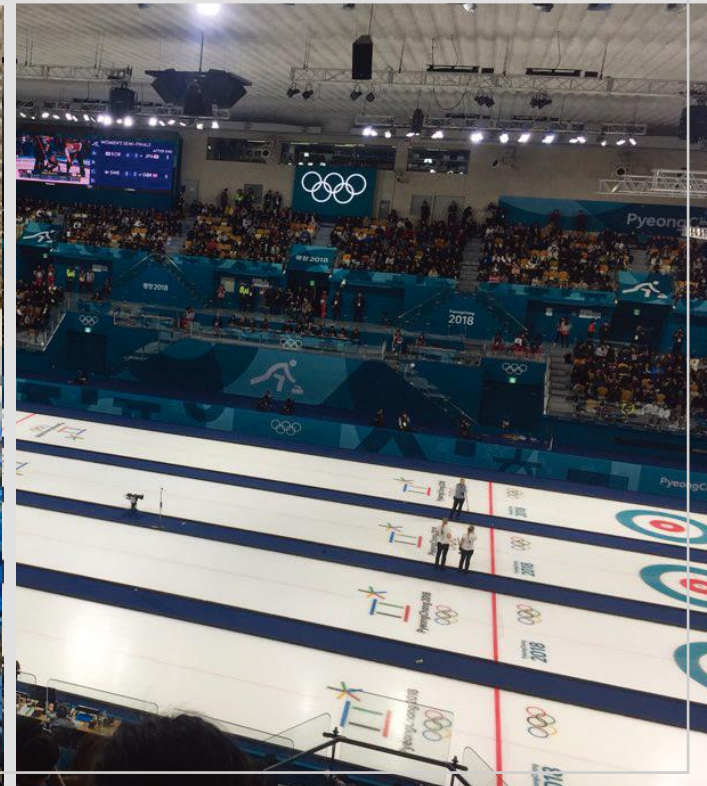
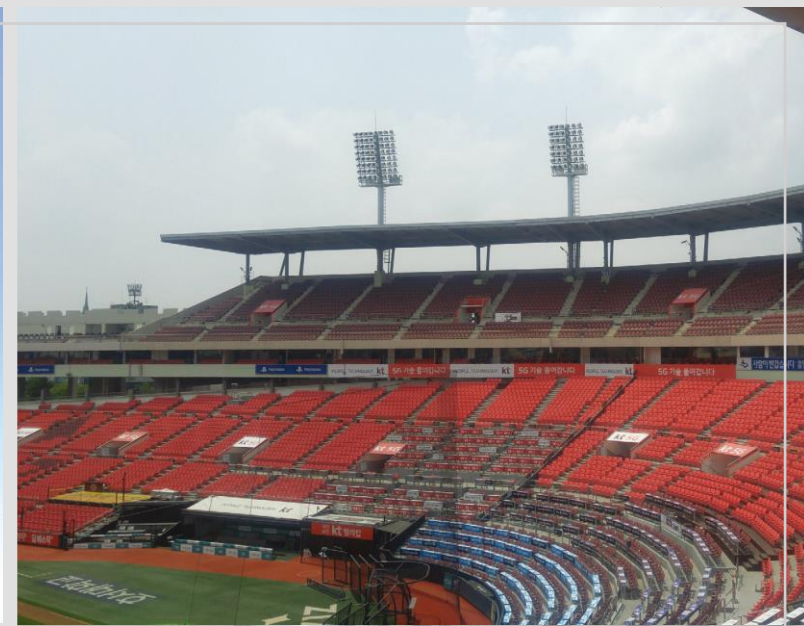
Enterprise



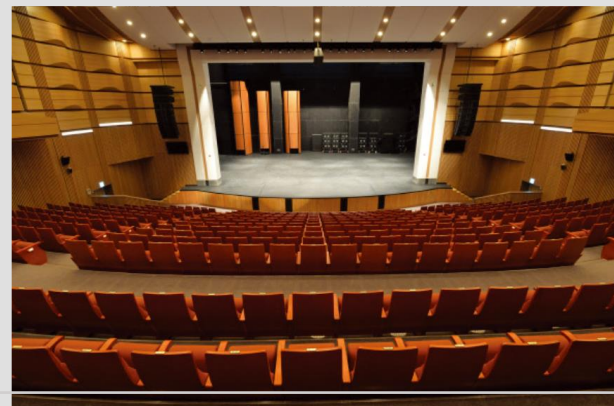
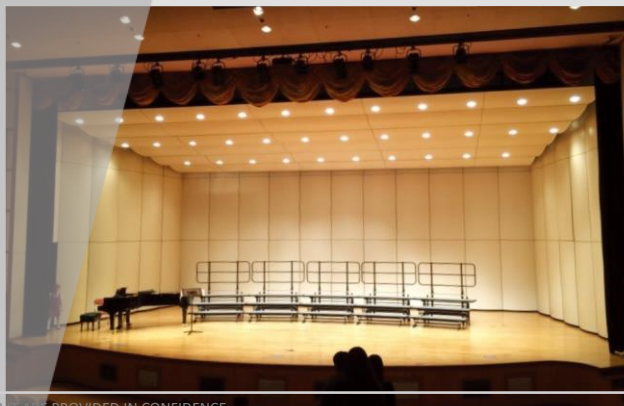
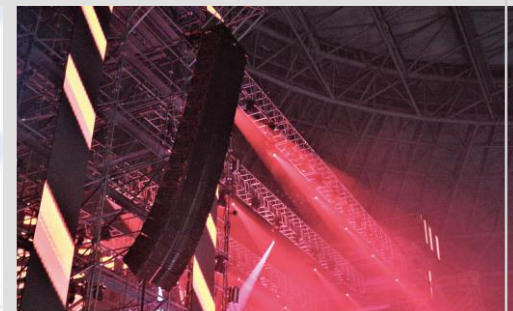
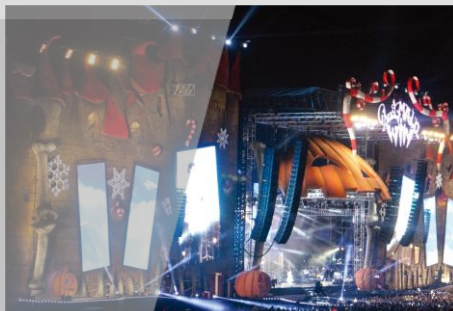
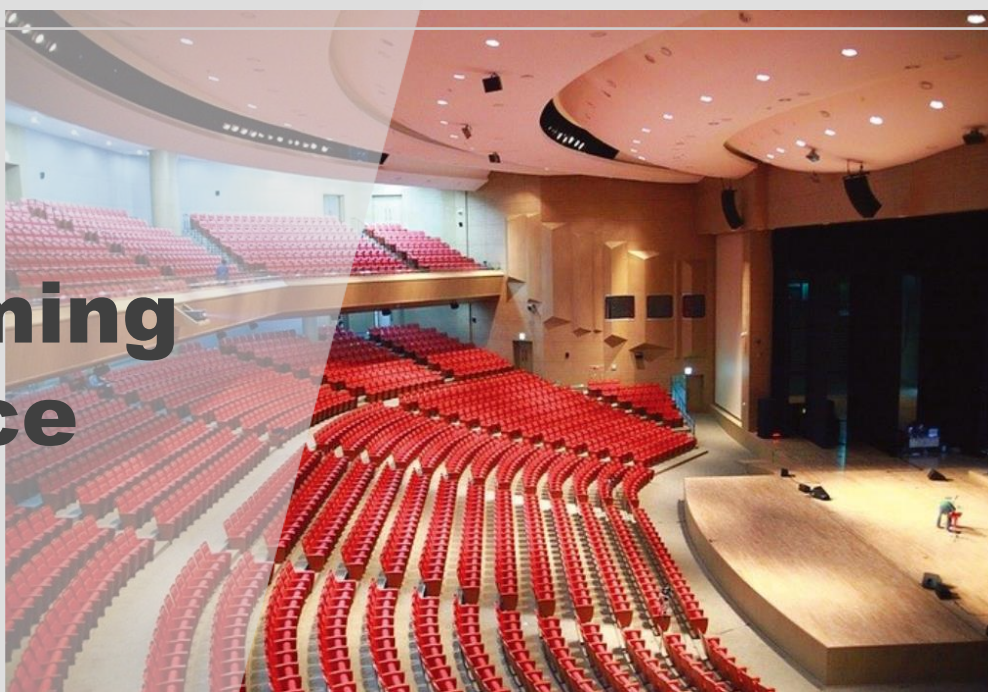
School



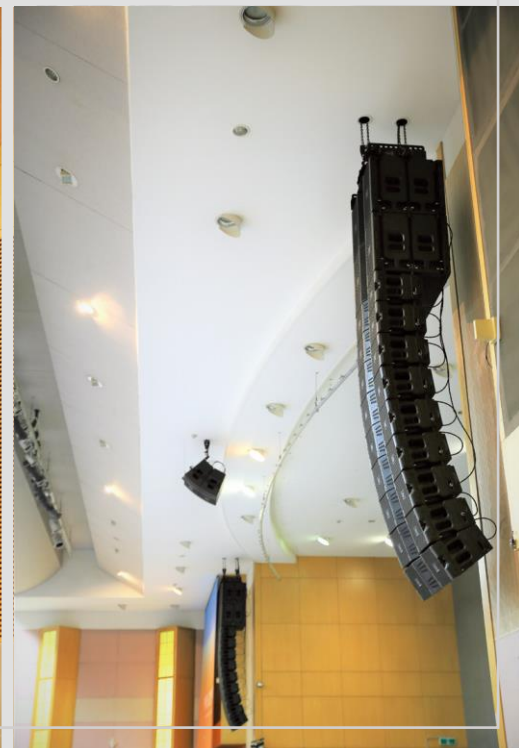
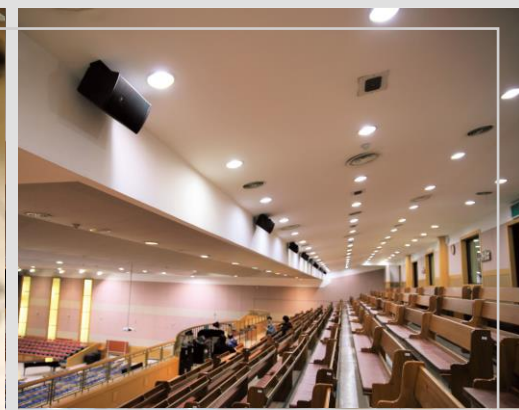
Field House /Stadium



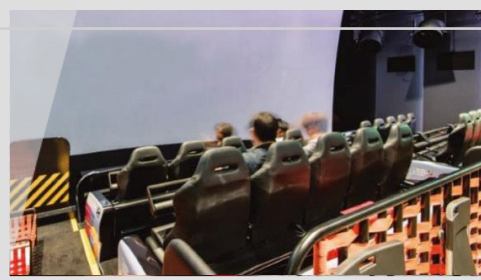
Event /Performing Art Place



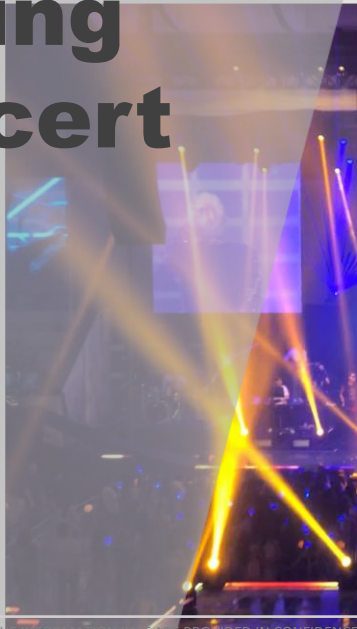
Religion Facilities



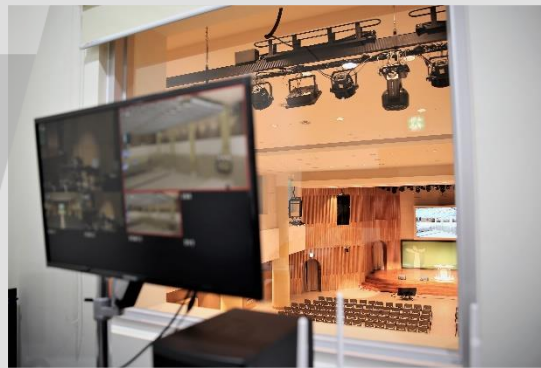
Broadcast /Theater



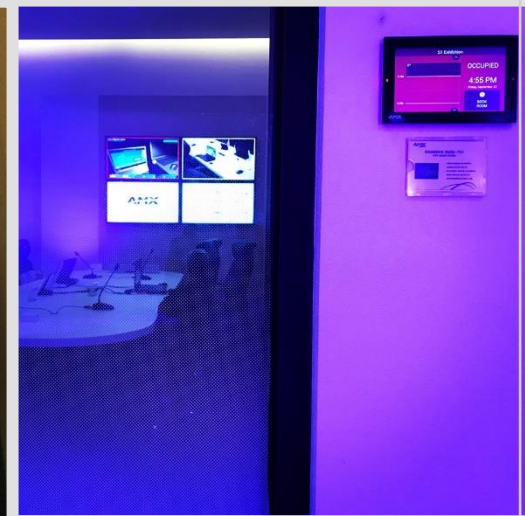
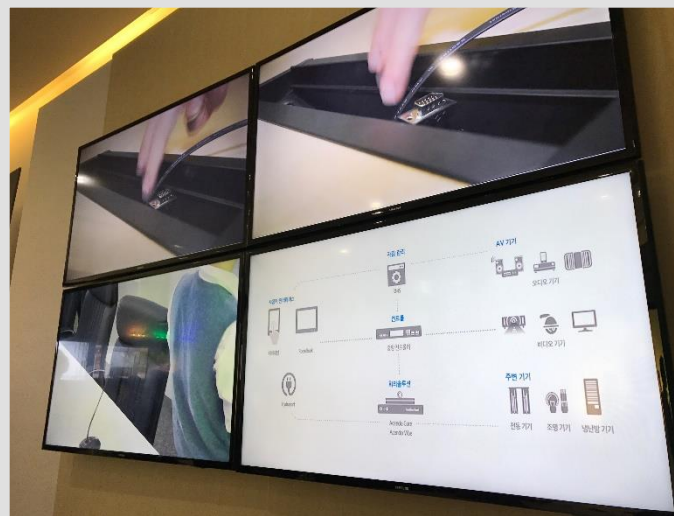
Touring /Concert



AV Solutions



AV Solutions



[illegible]

리스너와 프로페셔널 모두를 만족시킨 큐레이션

Harman Group

[illegible]

Hamian = 햄 = 아래 서거한 SAMSUNG COMPANY 로고가 난갑다.
이날 부스에선 허준 그룹 한국 시장도 방문했다고 한다



KRCS 리타드스키기는 근대적인 피트니스를 제공하는 감각을



하간그룹의 브랜드 JBL Professional의 앰프 리우드
스피커 EON One Pro 제품을 체험하고, 감명을





부스 한편에서는 EON과 LG의 액티비티가 구름을 치고 올라가
이웃권 버스킹 무대가 펼쳐졌다.

AV INSIDE
098

**더욱 나은
음향 경험을 위한 열정**

(사)무대음향협회 상반기 서울지부 기술 세미나

아루제 기자
(사)무대음향협회,
(주)테크메이카,
(주)소닉티어

3월 11일(월) 올림과 공민 안에 위치한 K에이
에서 치러졌다. 이경세마사의 주제는 ①인제
기술(AV over IP) 및 동시제에, ②이시걸 인프
시스템 구축 현황, ③송내철 과의이마이 시스템
업으로 이뤄져 직선 기술의 동향을 살펴 본
했다. 강사에서는 동영상은 ④이시걸 과 ⑤이
시걸 과의 인제에는 여러의 경우가 있
다.

특수 목적을 가진 프로젝트에 참여하는 것은 진정한 관행에서 도움이 되는 것보다 오히려 오히려 더 많은 것을 배울 수 있는 기회를 제공합니다. 이러한 기회는 프로젝트가 완료된 후에도 계속될 수 있습니다. 이러한 기회는 프로젝트가 완료된 후에도 계속될 수 있습니다. 이러한 기회는 프로젝트가 완료된 후에도 계속될 수 있습니다.



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PRESS RELEASE

IFC Seoul Creates a World-Class Meeting Space with HARMAN Professional Solutions
by JBL Professional | May 29, 2019

International Finance Center Seoul improves fidelity in The Forum at IFC with HARMAN Professional Solutions networked AV system



SEOUL, South Korea—The International Finance Center Seoul recently partnered with TechData Co., Ltd. to install a HARMAN Professional Solutions networked AV system in The Forum at IFC for meetings, conferences and more.

The International Finance Center Seoul (IFC Seoul) is a large commercial complex containing the Conrad Seoul hotel, the IFC Mall and three IFC office buildings. Located inside the complex's smallest building, The Forum at IFC is a world-class meeting space for

ProAVLAsia

NEWS & FEATURES



Busan Peniel Church undergoes audio upgrade

KOREA: TechData Co recently designed and installed a new sound system for the Busan Peniel Church to ensure clear and impactful sound for worship services and events. The new system comprises JBL, Crown, Soundcraft and dbx solutions from the Harman portfolio.

The church already possessed JBL AM6215 loudspeakers, but an upgrade was decided upon to employ the latest technologies for enhanced sound quality and ease of use. TechData was hired to offer a 'cost-effective' solution using Harman brands throughout the entire signal chain.

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Professional Solutions

Company Profile

If you need further information, please contact us : dnsmarketing@techdata.co.kr

